

We are **HIRING!**

Direct Sales Representative, Officer Retail and Direct Sales

Job Summary

Direct Sales Representatives is a point of contact and will represent Imagine and its brand, to promote the company's products and offerings via the alternative channels such as expositions, roadshows, direct selling and other similar activities. At the same time, the aim is to improve customers' experience by addressing their queries, identifying their service needs and to provide the most suitable offers. This role requires being mobile with dedication towards positive sales and service engagements that may require long permitted hours, overnight travel, weekend and evening shifts.

Requirements

- At least three (3) years working experience in sales or being a front liner.
- Excellent knowledge and understanding of customer service is an advantage.
- Team player and ability to work under pressure with good inter-personal skills
- Ability to identify issues and render workable solutions
- Good analytical and drafting skills with high degree of integrity and confidentiality

Key Responsibilities

- To be Imagine's "Brand Ambassador" and consistently maintain a professional demeanor when providing service to customers.
- Proactively promote Imagine's products and services to existing and potential customers via face-to-face interaction or other alternative approved methods.
- Finding sales opportunities, identify customers' need and closing sales deals.
- Carry out the desired sales activities in order to achieve targets and goals set.
- Participate in exposition events as well as other sales team activities.
- Promote and educate customers on Imagine's digital services.
- Keep up-to-date with new information on products, services and system.
- Receive and process all types of service application with complete documentation and all data recorded accurately into system.
- Accept and perform tasks as instructed by Supervisor or Manager.
- Support activities organised by Marketing and other departments.

Curriculum Vitae must be submitted to:

Via email, Recruitment@imagine.com.bn no later than Thursday, 18th August 2022.
Only shortlisted candidates will be notified.